



SPOTLIGHT ON MEDICAL TECHNOLOGY

A career with a future at
a family-owned business

Dürr Dental Global GmbH is a full sales subsidiary of the German Dürr Dental SE. As technology leader in its field of business, the Dürr Dental group with its more than 1.300 employees develops, produces and sells system solutions and services for the health sector with an annual business turnover of more than € 360 million with customers in 174 countries in 2023 all over the world.

Area Sales Representative (m/f/d) Dental Medical Technology Croatia, Serbia, Slovenia, Republic of Bosnia and Herzegovina, Montenegro and Macedonia

Your tasks:

- develop the sales of our complex dental products (both equipment and consumables)
- explore and establish business opportunities
- develop and maintain positive and close working relationships with channel partners and local dentistry professionals as well as support our channel partners in their sales and marketing activities
- report progress to the headquarter on a monthly basis
- organize regular trainings to assure the up-to-date product knowledge of our partners

Your qualifications:

- vast experience in sales and establishing professional relations in the area of dental or medical technology through dealers and/or direct sales in a B2B market
- strategic and result-oriented team player with a track record of success and the ability to work independently
- highly proficient in spoken and written English
- residence in one of the countries named above which includes working from home
- valid driver's license and willingness to travel, including international travels

Our offer:

- a varied and versatile job in a successful company in an international environment
- first-class on-the-job training at our German headquarters near Stuttgart
- a highly motivated team as well as a pleasant atmosphere that encourages communication and quick decisions
- lots of room for creativity and the chance to influence the international growth of Dürr Dental

If you are interested in this challenging position, please submit your full application in English with your current salary structure and earliest starting date online: www.duerrdental.com/career

Apply Now

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